

# GSA Golfsports GmbH

# Overview

GSA Golfsports SNAG<sup>®</sup> Products SNAG<sup>®</sup> Training Tools SNAG<sup>®</sup> Event Modules Lifestyle Products SNAG<sup>®</sup> Coaching Consulting/Programming Activity Center Funity<sup>®</sup> Golf Park Interleague.golf

# WHO WE ARE?

**GSA Golfsports** are developing and providing innovative golf concepts.

Our target is to create contemporary solutions focusing on the needs of today's market.

We are the holders of the **SNAG**<sup>®</sup> General License for Europe, Middle East, Africa and India.

GMBH











equipment worldwide

























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SN

EUROPE / MIDDLE EAST / AFRICA / INDIA

































# SNAG® Products

The major goal of the SNAG concept is delivering a simple, active and fun way to start new at golf. For this purpose, a system of materials (clubs, balls, targets, training tools) and a training program (technology, setup & games) were developed.

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The SNAG product range consists of SNAG, Super SNAG, SNAG Futbol, SNAG Inflatables and Supporting SNAG.

3

2-4 Years

SNAG





# SNAG Training Tools

The SNAG training tools have been developed to improve general body feeling and motion perception - by seeing (visual), hearing (auditory), feel (tactile) and position-space-awareness (kinesthetic)

### **SNAPPER**

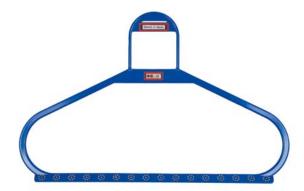
The Snapper teaches coordination of hands, arms, body and weight distribution (various exercises). A successful "popped" streamer would indicate the correct use of the hands in the impact area.

#### ROLLER BRUSH

The Roller Brush develops a correct putting stroke. "Painting" a line on the ground teaches smooth movement.

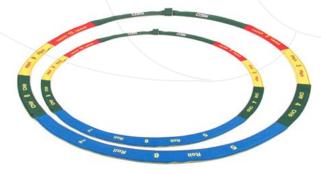
#### **SNAGAZOO**

The SNAGazoo trains the correct swing plane and the correct angle between the hands and arms in the backswing while pitching - audio feeback is given if the action is performed correctly.



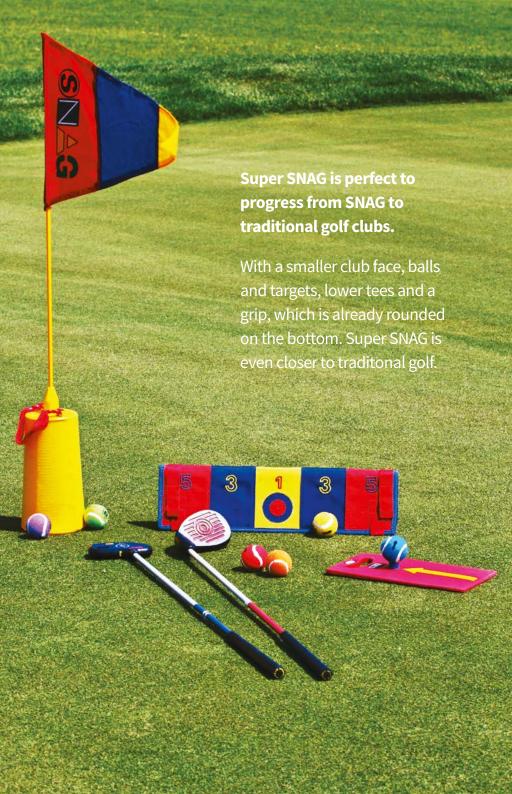
#### SNAG-O-MATIC

The SNAG-O-Matic enhances body awareness, the grip and it encourages the correct connection and positioning of the hands and arms when rolling, chipping, pitching and launching. In addition, it serves as a guide for different exercises.



### HOOP CLOCK

The Hoop Clock is designed as a clock face and offers a visual aid for the length and direction for the movement of the club. It is supported by colours and numbers (rolling, chipping, pitching & launching).



### Compare SNAG<sup>®</sup> to SUPER SNAG®



Launcher

SNAG grip

Launch Pad



Super SNAG grip

Super Launch Pad



Super Launcher

Roller

Flagsticky

SNAG Balls

Super Roller



Super Flagsticky



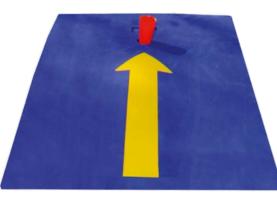
Super SNAG Balls

# SNAG FUTBOL®

SNAG Futbol<sup>®</sup> is SNAG's version of Footgolf. The players aim is to reach the flag with as few kicks as possible. The ball sticks to the Futbol Flagsticky with a Hook and Loop system. There are no limits to your creativity in building a course!

SNAG Futbol<sup>®</sup> is also an ideal alternative training for other sports and additional training for golf lessons.









SN G

SN G



# SNAG® EVENT MODULES

The versatile platform offers clients the opportunity to present themselves with fun, action and limitless creativity.

The Inflatables are made of high quality material and are available in three different sizes. Thanks to the strong air blower, they are ready for use around the clock both indoor and outdoor.







# SNAG® Coaching

SNAG has a five-stage coaching program. Basic elements of golf can be communicated simply and effectively with maximum fun and easy explanations.

The SNAG curriculum includes components from golf teaching, technique, kinesiology, motor skills, kinaesthetic, mathematics, physics, social science and pedagogy.











#### GSA has developed a five-stage certificated SNAG Coaching Program. The innovative approach ensures a highly effective learning of golf fundamentals with ease and fun.

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4

2

Launching

Step to th target, step to the rest

Q.,

Grip Roller

Q.

FT ON VELLOW, RIGHT rright handed players: la the club in front: Left on othe club in nonit, central ow - Connect - Right on Red.

r left handed players: Right

- Connect - Left on

BASICS / LAUNCHING

29

1

Chipping

Target ster

tep to the target

storting new of golf EUROPE I MIDDLE EAST I AFRICA

NAG® BASICS/CHI

27

LUTHER FINNEGAN

SNAG Education Programme

CERTIFIED SNAG REGIONAL TRAINER

Christian Plott Managing Director October 26, 2015

Trainer: TONY HOWARTH

Certificate No.: UK 7.01

Country: United Kingdom

COLASA GOLASA OATS

Schleigheimerstrage 232c 80797 Munich / Germany www.snag.gor/ Germany



# Teaching SNAG<sup>®</sup> Basics O O O O O O O O

#### **Fundamentals**



\*The same approach to establishing the grip is applied to both the Roller and the Launcher.

#### **The Alphabet**

The "**A**" is used to establish the stance

Using letters in upper case gives immediate feedback and is easily interpreted and understood by both the coach and the player. This appeals to visual and auditory learners.



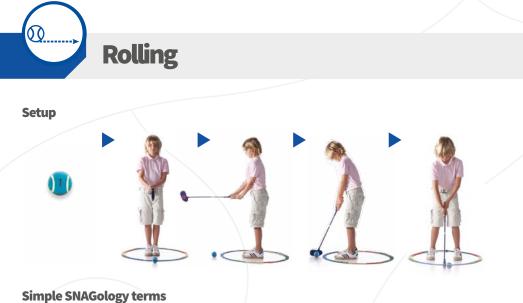
The "L" signifies the position between the arms and the hinged wrists





The long "Y" is formed between the arms and the club and is referred to when playing the chip, pitch and launch shots. The relaxed "Y" is a good way of helping the pupil address the ball when rolling.





Targeting	$\left. \right\rangle$	Feet together, make a relaxed "Y"	>	Club level with your waist	$\rangle$	Bow to the ball	>	Target step, rear step	
Line the arrow on the ball towards the target.		Stand with feet together, create a relaxed "Y" with the arms,		Hold the club at waist height, horizontal to the ground		Bow to the ball, which gives a break from the waist		Step to the target, step to the rear	

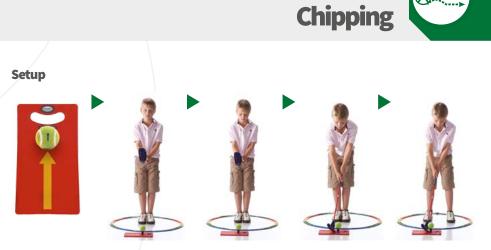
#### Rolling

After Roller Grip and Setup

- 1. Start at 6
- 2. Away to 7
- 3. Through to 5
- 4. Tick Tock



3



#### Simple SNAGology terms

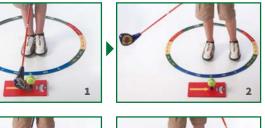
Targeting	Feet together, make a long"Y"	Club level with your waist	Bow to the ball	Target step
Line the arrow	Stand with feet	Hold the club	Bow to the ball,	Step to the target
on the ball with	together, create a	at waist height,	which gives a	
the arrow on the	long"Y" with the	horizontal to the	break from the	
Launch Pad.	arms,	ground	waist	

#### Chipping

After Launcher Grip and Setup

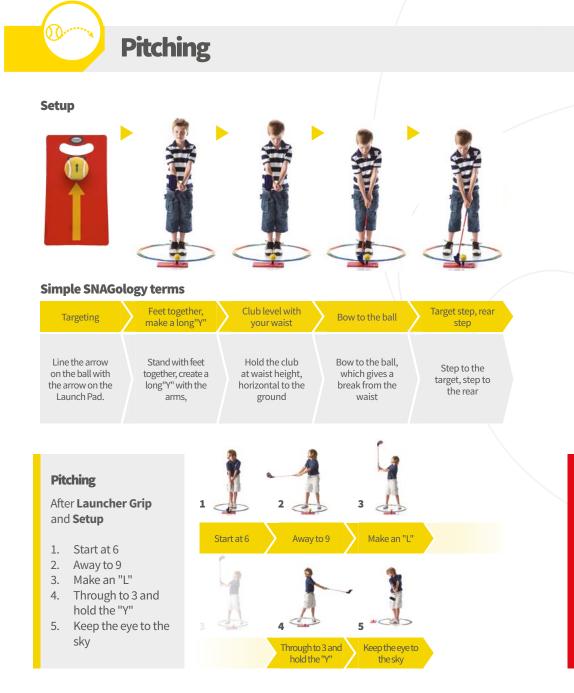
- 1. Start at 6
- 2. Away to 8
- 3. Through to 4
- 4. Tick-Tock

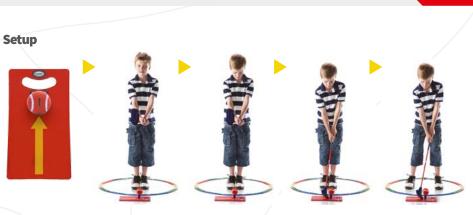
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Launching

#### Simple SNAGology terms

	0,					
Targeting	Feet toge make a lo		Club level with your waist	В	ow to the ball	rget step, rear step
Line the arrow on the ball with the arrow on the Launch Pad.	Stand wit together, c long"Y" w arms	reate a th the	Hold the club at waist height, horizontal to the ground	V	ow to the ball, which gives a reak from the waist	Step to the arget, step to the rear
		1			ĺ.	5
Launching After Launcher	r Grip	1	2		3	
and <b>Setup</b> 1. Start at 6		Star	tat6 Away	rto 9	Make an "L	Continue to 10
<ol> <li>Away to 9</li> <li>Make an "</li> <li>Continue to</li> <li>Through to</li> <li>Make an "</li> </ol>	to 10 o 3 L''	4	5	6	6	
7. Continue	to 2		Throu	gh to 3	Make an "L	Continue to 2



# Consulting/ Programming

GSA provides consulting services for international organisations, associations, and countries, creating custom-tailored concepts powered by SNAG programs and products.





High quality fiberglass shaf

Club Head

The Launcher<sup>III</sup> is designed in conjunction with the Launch Pad<sup>III</sup> for use in executing the chip, pitch and full swing. It has a specially designed five-sided grip that helps the new learner form their hands correctly every time.

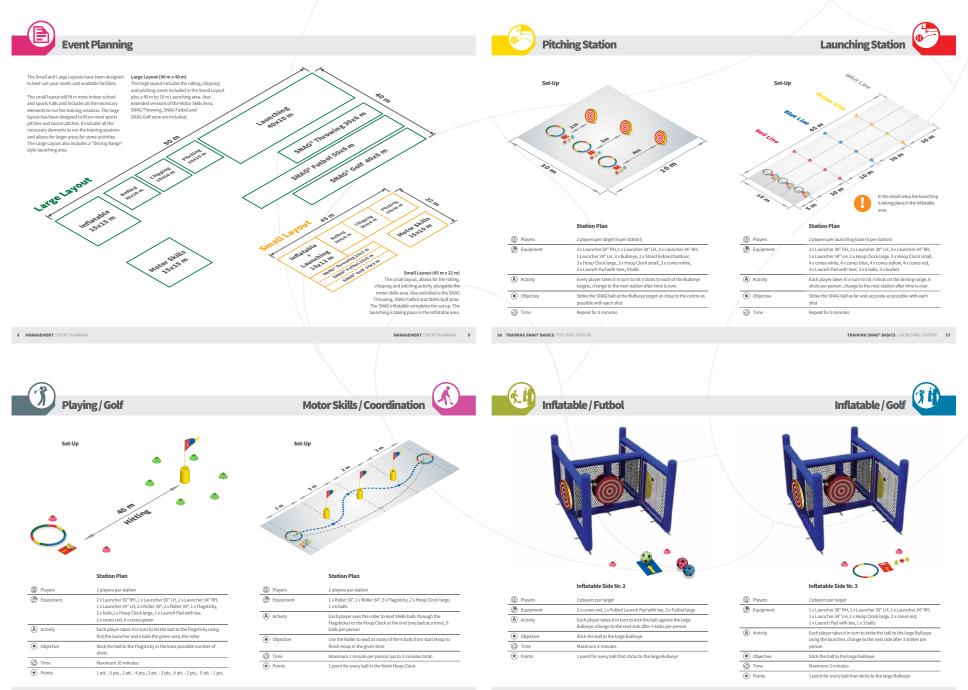


SNAG \* Clubs have a 5-sided grip specifically designed to enable the player to establish a correct hold. The Grip was designed to match the contours made between the thumb and index finger when they are touching.

Two rows of coloured dots guide the player to place their thumbs on the correct side of the grip



12 EQUIPMENT / LAUNCHER



44 GAMES WITH SCORING / PLAYING / GOLF

GAMES WITH SCORING / MOTOR SKILLS / COORDINATION 45

40 GAMES WITH SCORING / INFLATABLE / FUTBOL

GAMES WITH SCORING / INFLATABLE / GOLF 41

# Activity Center

The Activity Center powered by SNAG has been developed to ensure the best all round SNAG experience.

ACTIVITY CENTER powered by SNAG®	Curtor Curtor ACTIVITY CENTER Inverse 1946	Centry ACTIVITY CENTER Productor	Center Center ACTIVITY CENTER Poined by store
Products / Inflatables		$\bigcirc$	C
Marketing	$\sim$	$\bigcirc$	$\bigcirc$
Coaching & Training	~	$\bigcirc$	$\mathbf{\mathbf{e}}$
Interleague Online Scoring	$\sim$	$\bigcirc$	$\bigcirc$
SNAG <sup>®</sup> Practice Area		$\bigcirc$	$\bigcirc$
Short Course by Funity™	-	-	$\checkmark$
Quality Management	$\sim$	$\bigcirc$	$\checkmark$

ТΜ

Three different levels are available: 1 star, 2 star and 3 star. Each offering their own unique selection of products, training, support and revolutionary concepts:

- Current range of products (Inflatable, SNAG, Super SNAG, SNAG Futbol)
- Marketing support and materials
- Integrated program for coaches
- Interleague online scoring and communication, with other teams worldwide
- Customized layout maximising space for SNAG practice Areas
- Family focused short course by Funity
- Quality management through regular site visits, annual coaching and expert consultancy



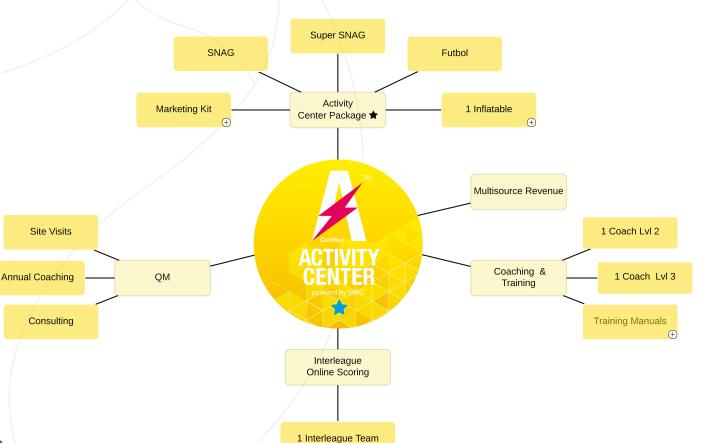
#### powered by SNAG®

CENTER

ACTIVITY

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# ONE STAR ACTIVITY CENTER



#### **Small to Medium Size solution**

We are happy to present a synergy of simplicity and quality, the One Star Activity Center is designed for a small to medium size Golf Club, Hotel and Resort. Everything your client needs for an amazing SNAG experience is right here! This carefully organized, safe and ready to use concept targets top of the line quality standards in client satisfaction and fun.

#### **1 - 4 Bay Inflatable** Allows playing on up to four sides using SNAG, Super SNAG and Futbol simultaneously, Or even more is available by upgrading to 6 Bay module.

Multiple Revenue Sources Including: SNAG Events, Rental, Retailing, Golf Teaching, Sponsorship, Kids Camps and Secondary Spend

#### Certified Trainers (Lvl 2-3)

Your personnel will be provided with knowledge, extensive practical skills, specially created manuals, containing the guide to all level 1-3 SNAG Games.

#### Interleague.golf team

Play on the international online real time scoring platform, taking part in championships, bringing the competitive spirit and even a little bit more fun into play.



#### Inflatable

Name	Quantity
1 - 4 Bay Inflatable*	1
Giant Bullseye	4
Electric Air Pump	1

\* An upgrade to the 6 Bay Inflatable is available for an additional cost.

#### SNAG

Name	
Roller	20
RH Launcher	30
LH Launcher	5
SNAG Balls	200
Flagsticky	4
Rollerama	4
Bullseye	2
Sticky Suit	1
Hoop Clock	8
Roller Brush	4
SNAG-o-Matic	4
SNAG-a-Zoo	4
Snapper	4
Visual Tracking System	1
Launch Pad (3 Tees)	12
Bullseye Stand Outdoor	2
Equipment Carrier	2

#### Super SNAG

-	
Super Roller	4
Super RH Launcher	6
Super LH Launcher	1
Super SNAG Balls	50
Super Flagsticky	2
Super Rollerama	4
Super Launch Pad (3 Tees)	6
Equipment Carrier	1
	/

#### Futbol

Name	
Futbol Flagsticky	3
Futbol Launch Pad	3
Tees	3
SNAG Futbol	12
Equipment Carrier	1

#### Retailer Starter Package

Name	
Player Pak	3
Bullseye	1

#### Interleague

0	
Roller	6
RH Launcher	6
LH Launcher	1
SNAG Balls	24
Flagsticky	6
Launch Pad (3 Tees)	8
Cones (5 Colours - 50 pack)	5
Whistle	1
Measuring Wheel	1
Small Kit Bag	1

#### **Marketing Kit**

Name	Quantity
Activity Center Beach Flag (L)	2
Interleague Beach Flag (L)	1
Roll Up	1
Certificate/Plaque	1
Training Manual Level 1	2
Training Manual Level 2	2
Training Manual Level 3	2
Score Cards	200
Digital/Social Media Coverage	-

#### **Optional Extras**

Branded Lifestyle Products	-
Customized Marketing Materials	-
Event Support	-
Customized Programs	-



#### powered by SNAG®

# TWO STAR ACTIVITY CENTER

#### **Medium Size Solution**

Incorporating the needs of our medium to big sized B2B partners we have developed the concept further, featuring a permanently designated area for SNAG practice. Imagine a wider range of the available equipment, alongside an extended certified team to train larger groups of beginners, hold bigger events, support School programs and even host Interleague championships. For all of this meet the Activity Center Two Star.

#### Inflatables

1-4 Bay and 6 Bay Inflatables delivering a comprehensive flexibility in setting up SNAG zones and renting for events.

**Extra Revenue Sources** Family driven client generation, School Programs, hosting Interleague Championships

#### Trainers (Lvl 1- 3)

In addition to level 2 and 3 Coaches Activity Center Two Star will offer training and certification of 2 Level 1 Deliverers. They will strengthen the coaching team to support the growing numbers of SNAG players.

#### **Practice Area**

Utilizing our expert consultancy and specially designed layouts, the SNAG Practice Area will guarantee a safe, family fun environment. Allowing players to practice, compete and shape their SNAG skills without a coach in a free play zone.



1 Interleague Team



#### Inflatable\*

Name	Quantity
1 - 4 Bay Inflatable	1
6 Bay Inflatable	1
Giant Bullseye	10
Electric Air Pump	1
Blower	1

\* An upgrade to the 10 Bay Inflatable is available for an additional cost.

#### SNAG

Name	Quantity
Roller	30
RH Launcher	40
LH Launcher	10
SNAG Balls	300
Flagsticky	4
Rollerama	4
Bullseye	2
Sticky Suit	1
Hoop Clock	16
Roller Brush	4
SNAG-o-Matic	4
SNAG-a-Zoo	4
Snapper	4
Visual Tracking System	1
Launch Pad (3 Tees)	16

Name	Quantity
Bullseye Stand Outdoor	2
Equipment Carrier	2

#### .....

Super SNAG	
Name	Quantity
Super Roller	8
Super RH Launcher	12
Super LH Launcher	2
Super SNAG Balls	100
Super Flagsticky	4
Super Rollerama	4
Super Launch Pad (3 Tees)	12
Equipment Carrier	1

#### Futbol

Name	Quantity
Futbol Flagsticky	6
Futbol Launch Pad	6
Tees	6
SNAG Futbol	24
Equipment Carrier	2

#### **Retailer Starter Package**

Name	Quantity
Player Pak	3
Bullseye	1

#### Interleague

Quantity 12 12 2
12
2
50
6
12
5
1
1
1

#### **Marketing Kit**

Name	Quantity
Activity Center Beach Flag (L)	2
InterLeague Beach Flag (L)	1
Roll Up	1
SNAG Pop Up (M)	1
Certificate/Plaque	1
Training Manual Level 1	2
Training Manual Level 2	2
Training Manual Level 3	2
Score Cards	200
Digital/Social Media Coverage	-

#### **Optional Extras**

Name	Quantity
Branded Lifestyle Products	-
Customized Marketing Materials	_
Event Support	-
Customized Programs	-

powered by SNAG®

ACTIVITY

CENTER

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### THREE STAR ACTIVITY CENTER

#### You are fully in control

The Three Star Activity Center is getting to the heart of what makes an activity center what it is. Our dream of the perfect Family facility has driven us to the idea of the Funity project, which takes entertainment to a whole new level. The one-off design of the Funity project blends your vision with our knowledge to shape the ultimate SNAG experience. Short Course by Funity™ It's custom made, its innovative and it's already there: the first ever ultimate 6 to 9 Holes Short Course powered by SNAG, Super SNAG and SNAG Futbol.

#### Additional Revenue Streams Including Funity Renting, Food and Beverage, Funity Competitions, Funity Events, Funnity Lifestyle Products

#### Trainer Team

Including the Regional Trainer, who is able to deliver SNAG seminars and train as many additional certified level 1-3 trainers you may need.





2 Interleague Teams



#### Inflatable

Name	Quantity
1 - 4 Bay Inflatable	1
6 Bay Inflatable	1
Giant Bullseye	10
Electric Air Pump	1
Blower	1

#### SNAG

Name	Quantity
Roller	30
RH Launcher	40
LH Launcher	10
SNAG Balls	300
Flagsticky	4
Rollerama	4
Bullseye	2
Sticky Suit	1
Hoop Clock	16
Roller Brush	4
SNAG-o-Matic	4
SNAG-a-Zoo	4
Snapper	4
Visual Tracking System	1
Launch Pad (3 Tees)	16
Bullseye Stand Outdoor	2
Equipment Carrier	2

#### Super SNAG

Name	Quantity
Super Roller	8
Super RH Launcher	12
Super LH Launcher	2
Super SNAG Balls	100
Super Flagsticky	4
Super Rollerama	4
Super Launch Pad (3 Tees)	12
Equipment Carrier	1

#### Futbol

Name	Quantity
Futbol Flagsticky	6
Futbol Launch Pad	6
Tees	6
SNAG Futbol	24
Equipment Carrier	2

#### Retailer Starter Package

Name	Quantity
Player Pak	3
Bullseye	1

#### Interleague

Name	Quantity
Roller	12
RH Launcher	12

Name	Quantity
LH Launcher	2
SNAG Balls	50
Flagsticky	6
Launch Pad (3 Tees)	12
Cones (5 Colours - 50 pack)	5
Whistle	1
Measuring Wheel	1
Equipment Carrier	1

#### **SNAG Funity**

Name	Quantity
Roller	33
RH Launcher	28
LH Launcher	5
SNAG Balls	100
Player Pak Bag	33
Launch Pad (3 Tees)	33

#### **Super SNAG Funity**

Name	Quantity
Super Roller	12
Super RH Launcher	10
Super LH Launcher	2
SNAG Balls	100
Player Pak Bag	12
Launch Pad (3 Tees)	12

#### **Marketing Kit**

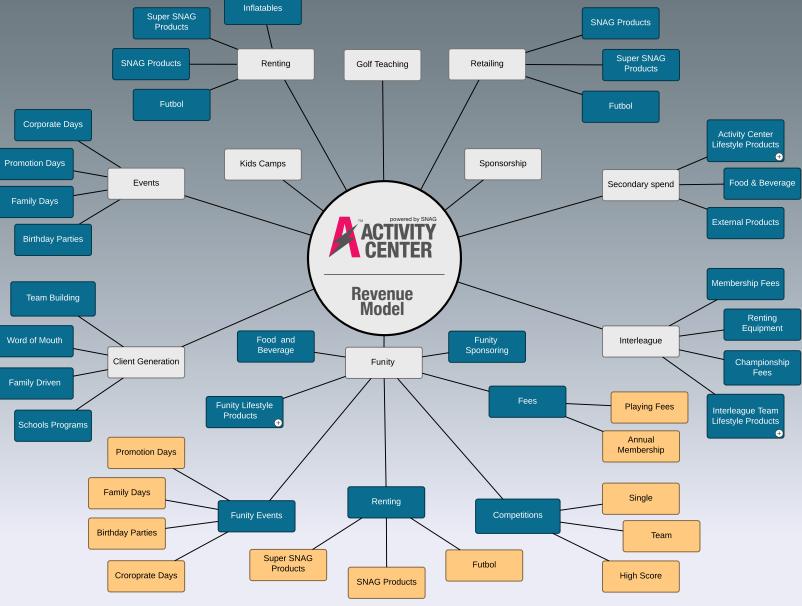
Bind Bind	
Name	Quantity
Activity Center Beach Flag (XL)	2
InterLeague Beach Flag (L)	1
Roll Up	2
SNAG Pop Up (M)	2
Certificate/Plaque	1
Training Manual Level 1	2
Training Manual Level 2	2
Training Manual Level 3	2
Training Manual Level 4	2
Score Cards	500
Digital/Social Media Coverage	-

#### **Optional Extras**

Name	Quantity
Branded Lifestyle Products	-
Customized Marketing Materials	-
Event Support	-
Customized Programs	-

\* An upgrade to the 10 Bay Inflatable is available for an additional cost.

# REVENUE MODEL



# ACTIVITY CENTER MARKETING KITS

The marketing kit has specifically been designed for the Activity Center to enhance the communication with your customers.

It contains all the necessary elements required to promote your Activity Center, such as beach flags, roll ups, pop-ups, scorecards, digital and social media support adapted to each certification level. In addition to the existing marketing material for the Activity Centers, special solutions can be created to offer attractive new advertising opportunities at anytime.

CENTER







# **SMARTAND FRIENDLY**

### FOR THE FUTURE OF GOLF

**FUNITY**<sup>®</sup> **Golf Park** *is an easy to play 6 hole course with synthetic greens and fun practice area, playable with SNAG, Super SNAG, SNAG Futbol and traditional golf clubs.* 

Introducing golf to a wider audience.

FUNITY<sup>®</sup> is a concept brought to you by GSA Golfsportsports GmbH in cooperation with Brilliant8 GmbH Powered by SNAG<sup>®</sup> EMEA & India and Southwest Greens Central Europe





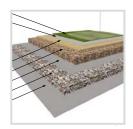


# **FUNITY® GOLF PARK** *Complete Solution*



### Planning & Design

We deliver the complete package of strategical planning and design for FUNITY<sup>®</sup> Golf Park



#### Construction

We build the short course and practice area using synthetic turf on tees and greens



### Equipment

The full range of SNAG<sup>®</sup> and on course equipment will ensure customer satisfaction and bring fun to all ages



### Marketing

The marketing package contains all the necessary elements required to promote your FUNITY® Golf Park along with digital and social media support





#### What makes FUNITY® friendly?

**FUNITY**<sup>®</sup> provides a modern solution that is perfectly suited to current market demands and what is even more exciting it's for everyone. Optimal family entertainment, that brings fun to all ages, while developing new golfers.

The **FUNI TY**<sup>®</sup> Golf Park is for everyone and fits perfectly inbetween miniature golf and traditional golf (juniors, adults, seniors, families, companies and all kinds of groups who love to have fun together).

People can start playing straight away without training sessions or a big investment in equipment!

# **INTER INTER INTE INTER INTER**

#### A hybrid golf concept

Combining physical activity, simplified equipment, online scoring and social interaction Interleague.golf gives everybody the opportunity to play, compete and communicate internationally.

SNASGOLFCOURSE

SHAGLEVEL COURSE

か

600

35m

Total

6

- ADD NEW EVENT

# Get connected, become friends!™



### COMPETE INTERNATIONALLY WITHOUT LEAVING TOWN

Teams play on identical layouts using SNAG<sup>®</sup> equipment so there's no need to play at the same physical location like traditional golf. The fantastic benefits and historic traditions of golf remain but can now be spread into new environments reaching new audiences. You can play locally in your neighbourhood or choose to play against a team from another continent. The choice is yours.

The Interleague connects teams from around the world bringing whole communities together, there's no segregation or discrimination so anyone can play. It doesn't focus on individual performance but highlights the team benefits of golf. All stroke play events have an individual and a team winner.

The 2 Team mode allows for match play competition between teams, points are awarded per hole instead of per match. This way every player has the chance to contribute to their team's performance and help to create a positive team spirit.



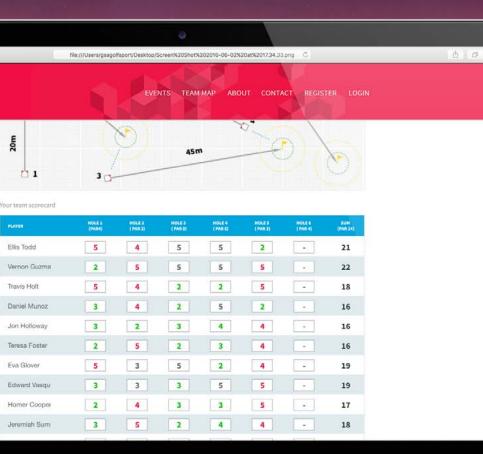


# INTERLEAGUE BREAKS DOWN BARRIERS

The Interleague removes the barriers to participation, building the foundations for a lifetime of golf. Powered by SNAG<sup>®</sup>, the world's premier first touch golf system which is reaching over 6 Million people. You can utilize kindergartens, schools, universities, parks, sport facilities and large public areas to create a fun 6 hole course, perfect for all ages and abilities. Let your imagination take over and transform your community.

In today's busy society many people don't have the time to play sports. The Interleague is designed to be quick and easy to play. There is no need to travel long distances to a golf course. No need to wear special clothes or arrange lessons before spending 3 to 4 hours on a golf course. Everything is designed to be easy to set up and have people playing together in just 30 minutes.

Teams play on identical layouts using SNAG<sup>®</sup> equipment so there's no need to play at the same physical location like traditional golf. The fantastic benefits and historic traditions of golf remain but can now be spread into new environments reaching new audiences.



### SMART ONLINE MANAGEMENT

All Interleague events are designed to be scored using a smartphone, tablet or laptop with internet connection.

Players score and have fun, while team managers organise events and are responsible for the team's profile. Interleague,golf online interface provides all the necessary stats and information and even control over scoring to keep track of the team's progress.

All events can be sponsored giving teams an opportunity to generate important revenue to sustain their new activity. Every event has its own leaderboard that can be shared on social networks to ensure maximum exposure.

# LET THE JOURNEY BEGIN



#### SNAG<sup>®</sup> Europe/Middle East/Africa/India

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